

REAL ESTATE CONCENTRATION

The concentration in real estate provides students with the knowledge base in finance, real estate investment, development, valuation, and strategic planning to help prepare them for an entry-level position in the real estate industry. Most of the field courses in this concentration are at the graduate level, which may give students who complete the program a competitive advantage vis-a-vis students from other universities. For GWSB students interested in real estate who already are taking such courses, this concentration provides a vehicle to help quantify their commitment to real estate to potential employers.

REQUIREMENTS

The following requirements must be fulfilled for the concentration in real estate: 15 credits in required and selected courses; at least 9 of these credits must be taken in residence. All concentration courses must be completed with a minimum grade of C-.

Concentrations are only available to GWSB students. See Concentrations (<https://bulletin.gwu.edu/business/#regulationstext>) under GW School of Business Undergraduate Regulations in this Bulletin for additional information.

Code	Title	Credits
Required		
FINA 4201	Real Estate Investment	
FINA 4240	Real Estate Development	
or FINA 6240	Real Estate Development	
FINA 4242	Real Estate Valuation and Investment	
or FINA 6242	Real Estate Valuation and Investment	
Two courses selected from the following:		
AH 2154	American Architecture I	
or AMST 2520	American Architecture I	
ECON 2157	Urban and Regional Economics	
FINA 4102	Investing in Real Estate Investment Trusts	
FINA 4243	Strategic Planning for Real Estate Companies	
or FINA 6243	Strategic Planning for Walkable Urban Real Estate Companies	
FINA 4248	Commercial Real Estate Development Cases	
or FINA 6248	Real Estate Development Cases	

GEOG 2140 Cities and Societies

SUST 2002 The Sustainable City