

# PROFESSIONAL STUDIES LAW FIRM MANAGEMENT (PSLM)

## Explanation of Course Numbers

- Courses in the 1000s are primarily introductory undergraduate courses
- Those in the 2000s to 4000s are upper-level undergraduate courses that can also be taken for graduate credit with permission and additional work assigned
- Those in the 6000s and 8000s are for master's, doctoral, and professional-level students
- The 6000s are open to advanced undergraduate students with approval of the instructor and the dean or advising office

### **PSLM 5099. Variable Topics. 1-99 Credits.**

### **PSLM 6201. Theories, Principles, and Practices of Law Firm Management. 6 Credits.**

### **PSLM 6202. Applying Strategic and Business Planning. 3 Credits.**

Team projects using a simulated law firm case study, including practice group and office profitability analysis, market assessments, creation of strategic plans, and merger analyses. Prerequisite: PSLM 6201.

### **PSLM 6203. Practical Applications of Law Firm Management. 3 Credits.**

Presentation of strategic plans, analyses, and recommendations developed in PSLM 6202 before a panel of faculty, managing partners, and law firm professionals. Prerequisite: PSLM 6202.

### **PSLM 6204. Principles of Leadership. 6 Credits.**

An intensive course focused on theories and principles of leadership within firms, including leading organizational change. Prerequisite: PSLM 6203.

### **PSLM 6205. Application of Leadership Frameworks. 3 Credits.**

Concepts and frameworks that highlight leadership roles in firms. Prerequisite: PSLM 6204.

### **PSLM 6206. Strategic Leadership for Sustainability and Change. 3 Credits.**

Integration of the content of PSLM 6204 and PSLM 6205 through a focus on strategic leadership. Prerequisite: PSLM 6205.

### **PSLM 6207. Process Improvement in Law Firms. 3 Credits.**

Development of charters for major projects in law firms, applying skills pertaining to managing change and conflict. Prerequisite: PSLM 6206.

### **PSLM 6208. Legal Technology and Knowledge Management. 3 Credits.**

Key elements of knowledge management, including development of a knowledge management strategy. Prerequisite: PSLM 6207.