Doctor of Philosophy in the Field of Business Administration, Information Systems and Technology Management Concentration

The doctor of philosophy in business administration is designed to prepare students who wish to pursue academic careers in business. The program consists of two major stages: the pre-candidacy stage and the dissertation stage. During the pre-candidacy stage, students complete coursework and a comprehensive examination, under the guidance of a committee of three faculty members (faculty advisory group). Upon admission to candidacy, students prepare, submit, and defend a dissertation.

Concentration in Information Systems and Technology Management

Working with a distinguished faculty, students develop expertise in research and scholarship and learn to contribute as vital members of a dynamic community of scholars. Graduates aspire to faculty appointments at internationally recognized business schools, and plan to balance teaching and active research.

Because we’re situated in the heart of the nation’s capital, the unique advantages to pursuing your doctorate at GWSB include access to regulators such as the SEC, PCAOB, and World Bank; data hubs such as the Bureau of Economic Analysis; and area conferences such as the PCAOB/Journal of Accounting Research auditing conference.

The program is challenging, but also supportive and collegial. Students develop close working relationships that will continue throughout their careers.

Additional concentrations


For admissions information about any of these programs, please visit our graduate admissions page (https://business.gwu.edu/graduate-admissions/).

Admissions

Admission deadline:
Fall – January 15

Standardized test scores:
Either the Graduate Admissions Management Test (GMAT – institution code QK4-4F-40) or the Graduate Records Exam (GRE – institution code 5246) is required.

Recommendations:
(3) recommendations required:

Prior academic records:
Transcripts are required from all colleges and universities attended, whether or not credit was earned, the program was completed, or the credit appears as transfer credit on another transcript. Please note: Graduates of foreign universities must also submit notarized English translations of all transcripts if they are not in English. Graduates of foreign universities must also submit a course-by-course credential evaluation; this is required to consider your application complete. Evaluation services that are members of the National Association of Credential Evaluation Services (NACES) will be accepted.

International applicants should upload only the English-language version of their transcripts.

Statement of purpose:
Applicants must submit a 750 to 1,200-word Letter of Intent that clearly indicates the specific area of focus; explains the reasons for seeking a Ph.D. in the specified area of focus; describes how present objectives relate to previous life experiences; identifies key long-range professional objectives; and supplies members of the Doctoral Committee with any additional clarifying information the applicant considers important. The Letter of Intent should be typed and double-spaced.

Additional requirements:
A current résumé is required, listing any publications. Applicants are strongly encouraged to meet in person or by telephone with lead professors in the intended area of focus.

International applicants only:
Please follow this link - https://graduate.admissions.gwu.edu/international-student-application-requirements - to review the International Applicant Information carefully for details on required documents, earlier deadlines for applicants requiring an I-20 or DS-2019 from GW, and English language requirements.

PLEASE NOTE that the minimum English language test scores required by this program are:

- Academic IELTS: an overall band score of 7.0 with no individual band score below 6.0; or
- TOEFL: 600 on paper-based or 100 on Internet-based or 250 on computer-based.
- PTE Academic: 68.
- Duolingo English Test: Score of 110 or higher.

Supporting documents not submitted online should be mailed to:

The GW School of Business
Attn: Graduate Admissions
2201 G Street, NW, Suite 550
Washington, DC 20052

Contact for questions:
business@gwu.edu
202-994-1212
Hours: 9 am to 5 pm, Monday through Friday

Visit the School of Business website (https://business.gwu.edu/graduate-applications/) for additional admissions information.

**REQUIREMENTS**

**Information Systems and Technology Management Concentration**

The PhD in business administration involves two years of formal courses established by each Department and approved by the Doctoral Committee. Students take a minimum of 45 credits during their program, including 27 credits in core courses, a 3-credit summer paper, and 15 credits in elective courses. Students should consult their Faculty Advisory Group about the required courses and electives for which they should register.

Students should complete at least 39 credits within the first two years from matriculation. The remaining 6 credits should be completed during the third year.

**Requirements for the information systems and technology management concentration**

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<th>Code</th>
<th>Title</th>
<th>Credits</th>
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<tbody>
<tr>
<td>ECON 8301</td>
<td>Microeconomic Theory I</td>
<td></td>
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<tr>
<td>ECON 8375</td>
<td>Econometrics I</td>
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<tr>
<td>ECON 8376</td>
<td>Econometrics II</td>
<td></td>
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<tr>
<td>MGT 8385</td>
<td>Special Topics in Research Methods</td>
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Four additional doctoral-level seminars (3 credits) covering important studies in the student’s area of interest, selected from the following:

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<th>Code</th>
<th>Title</th>
<th>Credits</th>
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<tbody>
<tr>
<td>ISTM 8391</td>
<td>Advanced Problems in Research Methodology</td>
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*Policies for core courses

In general, all core courses should be doctoral courses, i.e., those at the 8000 level. All courses must be taken for letter grades. Required courses cannot be waived without substitution except in unusual circumstances as determined on a case-by-case basis. Examples of unusual circumstances include students holding a specialized master’s or doctoral degree where equivalent core courses were taken in a particular area (such as statistics or mathematics). Students may petition the Associate Dean of Research and Doctoral Programs to substitute up to 12 credits of required courses with alternative courses approved by the faculty advisory group.

**Comprehensive examination**

After the student completes the coursework and the summer paper requirements, the faculty advisory group and department faculty administer a comprehensive examination. The format of the comprehensive examination is at the discretion of the advisory committee, subject to approval by the doctoral committee when evaluating the study plan. The comprehensive examination establishes the student’s mastery of the current and classic literature. The comprehensive exam can be written, in-class or take-home, and may include an oral component. Failure to pass the comprehensive examination in two attempts leads to termination from the program.

**Dissertation**

Following successful completion of the comprehensive examination, the student is considered a doctoral candidate, and may form a dissertation committee, and develop a dissertation proposal. During this stage, students prepare, submit, and defend a dissertation.

**Other policies**
The doctoral program is administered and supervised by the Associate Dean and the committee on doctoral studies. For more detailed information about this program, contact the GWSB Doctoral Program Office.