

# REAL ESTATE CONCENTRATION

The concentration in real estate provides students with the knowledge base in finance, real estate investment, development, valuation, and strategic planning to help prepare them for an entry-level position in the real estate industry. Most of the field courses in this concentration are at the graduate level, which may give students who complete the program a competitive advantage vis-a-vis students from other universities. For GWSB students interested in real estate who already are taking such courses, this concentration provides a vehicle to help quantify their commitment to real estate to potential employers.

## REQUIREMENTS

The following requirements must be fulfilled for the concentration in real estate: 15 credits in required and selected courses; at least 9 of these credits must be taken in residence. All concentration courses must be completed with a minimum grade of C-.

Concentrations are only available to GWSB students. See Concentrations (<https://bulletin.gwu.edu/business/#regulationstext>) under GW School of Business Undergraduate Regulations in this Bulletin for additional information.

| Code                                     | Title   | Credits |
|--|---|---------|
| <b>Required</b>                          |   |         |
| FINA 4201                                | Real Estate Investment                                      |         |
| FINA 4240                                | Real Estate Development                                     |         |
| or FINA 6240                             | Real Estate Development                                     |         |
| FINA 4242                                | Real Estate Valuation and Investment                        |         |
| or FINA 6242                             | Real Estate Valuation and Investment                        |         |
| Two courses selected from the following: |   |         |
| AH 2154                                  | American Architecture I                                     |         |
| or AMST 2520                             | American Architecture I                                     |         |
| ECON 2157                                | Urban and Regional Economics                                |         |
| FINA 4102                                | Investing in Real Estate Investment Trusts                  |         |
| FINA 4243                                | Strategic Planning for Real Estate Companies                |         |
| or FINA 6243                             | Strategic Planning for Walkable Urban Real Estate Companies |         |
| FINA 4248                                | Commercial Real Estate Development Cases                    |         |
| or FINA 6248                             | Real Estate Development Cases                               |         |

GEOG 2140

Cities and Societies

SUST 2002

The Sustainable City