The master of professional studies in law firm management degree program responds to the need for highly skilled and adaptable leadership in law firms and companies providing services to law firms. This unique, flexible program provides law firm professionals with the business and leadership knowledge they need to succeed in the law firm industry. The program consists of 30 credits and can be completed in 18 months. The program, which begins in June each year, is specially designed for those working full-time, with a combination of distance learning and short-term residencies at GW’s Alexandria Graduate Education Center.

Specific admission requirements can be found on the Graduate Program Finder (http://www.gwu.edu/all-graduate-programs). Visit the program website (https://cps.gwu.edu/law-firm-management) for additional information.

**REQUIREMENTS**

The following requirements must be fulfilled: 30 credits in required courses.

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
</tr>
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<tbody>
<tr>
<td>PSLM 6201</td>
<td>Theories, Principles, and Practices of Law Firm Management</td>
<td>6</td>
</tr>
<tr>
<td>PSLM 6202</td>
<td>Applying Strategic and Business Planning</td>
<td>3</td>
</tr>
<tr>
<td>PSLM 6203</td>
<td>Practical Applications of Law Firm Management</td>
<td>3</td>
</tr>
<tr>
<td>PSLM 6204</td>
<td>Principles of Leadership</td>
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<tr>
<td>PSLM 6205</td>
<td>Application of Leadership Frameworks</td>
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<tr>
<td>PSLM 6206</td>
<td>Strategic Leadership for Sustainability and Change</td>
<td></td>
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<tr>
<td>PSLM 6207</td>
<td>Process Improvement in Law Firms</td>
<td></td>
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<td></td>
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</tbody>
</table>

See CPS regulations (http://bulletin.gwu.edu/professional-studies/#regulationstext) for additional information regarding enrollment status and time limits.

**FACULTY**

**Director** C. Leonard

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**COURSES**

**Explanation of Course Numbers**

- Courses in the 1000s are primarily introductory undergraduate courses.
- Those in the 2000s to 4000s are upper-division undergraduate courses that can also be taken for graduate credit with permission and additional work.
- Those in the 6000s and 8000s are for master’s, doctoral, and professional-level students.
- The 6000s are open to advanced undergraduate students with approval of the instructor and the dean or advising office.

- **PSLM 6201. Theories, Principles, and Practices of Law Firm Management. 6 Credits.**
  Team projects using a simulated law firm case study, including practice group and office profitability analysis, market assessments, creation of strategic plans, and merger analyses. Prerequisite: PSLM 6201.

- **PSLM 6202. Applying Strategic and Business Planning. 3 Credits.**
  Presentation of strategic plans, analyses, and recommendations developed in PSLM 6202 before a panel of faculty, managing partners, and law firm professionals. Prerequisite: PSLM 6202.

- **PSLM 6203. Practical Applications of Law Firm Management. 3 Credits.**
  Presentation of strategic plans, analyses, and recommendations developed in PSLM 6202 before a panel of faculty, managing partners, and law firm professionals. Prerequisite: PSLM 6202.

- **PSLM 6204. Principles of Leadership. 6 Credits.**
  An intensive course focused on theories and principles of leadership within firms, including leading organizational change. Prerequisite: PSLM 6203.

- **PSLM 6205. Application of Leadership Frameworks. 3 Credits.**
  Concepts and frameworks that highlight leadership roles in firms. Prerequisite: PSLM 6204.

- **PSLM 6206. Strategic Leadership for Sustainability and Change. 3 Credits.**
  Integration of the content of PSLM 6204 and PSLM 6205 through a focus on strategic leadership. Prerequisite: PSLM 6205.

- **PSLM 6207. Process Improvement in Law Firms. 3 Credits.**
  Development of charters for major projects in law firms, applying skills pertaining to managing change and conflict. Prerequisite: PSLM 6206.

- **PSLM 6208. Legal Technology and Knowledge Management. 3 Credits.**
  Key elements of knowledge management, including development of a knowledge management strategy. Prerequisite: PSLM 6207.