PROFESSIONAL STUDIES LAW
FIRM MANAGEMENT (PSLM)

Explanation of Course Numbers
• Courses in the 1000s are primarily introductory
  undergraduate courses
• Those in the 2000s to 4000s are upper-division
  undergraduate courses that can also be taken for graduate
  credit with permission and additional work
• Those in the 6000s and 8000s are for master’s, doctoral,
  and professional-level students
• The 6000s are open to advanced undergraduate students
  with approval of the instructor and the dean or advising
  office

Management. 6 Credits.

PSLM 6202. Applying Strategic & Bus Planning. 3 Credits.
Team projects using a simulated law firm case study, including
practice group and office profitability analysis, market
assessments, creation of strategic plans, and merger analyses.
Prerequisite: PSLM 6201.

PSLM 6203. Practical Applications of Law Firm
Management. 3 Credits.
Presentation of strategic plans, analyses, and recommendations
developed in PSLM 6202 before a panel of faculty, managing
partners, and law firm professionals. Prerequisite: PSLM 6202.

PSLM 6204. Principles of Leadership. 6 Credits.
An intensive course focused on theories and principles of
leadership within firms, including leading organizational
change. Prerequisite: PSLM 6203.

PSLM 6205. Application of Leadership Frameworks. 3
Credits.
Concepts and frameworks that highlight leadership roles in
firms. Prerequisite: PSLM 6204.

PSLM 6206. Strategic Leadership for Sustainability and
Change. 3 Credits.
Integration of the content of PSLM 6204 and PSLM 6205
through a focus on strategic leadership. Prerequisite: PSLM
6205.

PSLM 6207. Process Improvement in Law Firms. 3 Credits.
Development of charters for major projects in law firms,
applying skills pertaining to managing change and conflict.
Prerequisite: PSLM 6206.

PSLM 6208. Legal Technology and Knowledge
Management. 3 Credits.
Key elements of knowledge management, including
development of a knowledge management strategy.
Prerequisite: PSLM 6207.