HEALTH SERVICES MANAGEMENT AND LEADERSHIP (HSML)

Explanation of Course Numbers

- Courses in the 1000s are primarily introductory undergraduate courses.
- Those in the 2000–4000s are upper-division undergraduate courses that can also be taken for graduate credit with permission and additional work.
- Those in the 6000s and 8000s are for master's, doctoral, and professional-level students.
- The 6000s are open to advanced undergraduate students with approval of the instructor and the dean or advising office.

HSML 6202. Intro/Health Services Delivery. 2 Credits.
Introduction to the systems that define and shape delivery of health services in the United States. Case studies and presentations on major issues develop an appreciation of dilemmas confronting policy makers, providers, and patients: balancing cost, quality and access. Access and disparity, health care professions, facilities, managed care organizations and government health care programs. Policy changes that have had major impact on American health care in the past century. Fall.

HSML 6203. Introduction to Health Management. 2 Credits.
Introduction to management theory essential for those seeking management positions in organizations providing healthcare or public health services. Application of the problem-solving method; extensive use of cases.

HSML 6204. Quality & Performance Improvement. 2 Credits.
Theory of quality and performance improvement in health services organizations and systems. Emphasis on the Deming method of continuous quality improvement (CQI); Six Sigma; International Organization for Standardization (ISO) standards; Baldrige criteria; accreditation programs. Prerequisites: HSML 6203.

HSML 6206. Quan Methods & Epid/Health Services. 3 Credits.
Application of epidemiology and analytical methods to improve population health, enhance decision-making, and introduce operations management. The concepts and procedures complement HSML courses for information management and finance. Prerequisites: 2 or 3 semester hours in introductory statistics.

HSML 6207. Health Services Info Applications. 2 Credits.
Organization and management of information technology in modern healthcare organizations with an emphasis on the acute care hospital. Use of information technology in hospital clinical, support, and administrative departments.

HSML 6208. Medical Informatics. 2 Credits.
Comprehensive study of the role and impact of IT in health services organizations. Specific emphasis on the role IT plays from managerial and clinical perspectives. Topics include ROI, privacy, error reduction, change management, and decision support systems. Prerequisite: HSML 6207.

HSML 6209. Health Services Finance. 2 Credits.
Application of health finance theory to health services organizations and systems. Budgeting process, understanding profit and loss, managing resources including accounts receivable, labor and supplies. The budget as a tool for analyzing operational changes. Prerequisites: HSML 6209.

HSML 6210. Hlth Serv Financ Applicatns. 2 Credits.
Application of health finance theory to health services organizations and systems. Budgeting process, understanding profit and loss, managing resources including accounts receivable, labor and supplies. The budget as a tool for analyzing operational changes. Prerequisites: HSML 6209.

HSML 6211. Health Economics. 2 Credits.
Economics of the health care sector. An economic analysis of public policy alternatives in the health industry. Roles of the physician, hospital, insurance, and other health care markets are examined.

HSML 6212. Community Health Mgt & Advocacy. 2 Credits.
Concepts and techniques to planning, managing, and advocating for community health programs and services. Focus on social contract, the Precede-Proceed Model and principles of community-oriented primary care. Students will study or conduct a community health promotion project. Prerequisites: HSML 6202 and 6203.

HSML 6213. Health Services, Marketing & Planning. 2 Credits.
Concepts of strategic planning and marketing as they apply to health services organizations. Particular emphasis on uses of planning and marketing techniques in managing departments and individual health services programs. Prerequisites: HSML 6202 and 6203.

HSML 6215. Health Law for Managers. 2 Credits.
Sources of law and legal processes affecting health services. Administrative law and agency processes. Legal aspects of torts and contracts for physicians, staff, patients, and health services organizations and systems. Trends in health services law. Prerequisites: HSML 6202 and 6203.

HSML 6216. Human Resources Mgt & Org Behavior. 2 Credits.
Theory and application of human behavior, human resource management, and labor relations policies, concepts and practices as they affect health services organizations. Primary focus is on managing people at work and developing management skills. Prerequisites: HSML 6202 and 6203.
HSML 6218. Sem-HlthServicesMgt&Leadership. 2 Credits. Intensive qualitative and quantitative analyses of major problem areas in health system administration and planning using the case study method. Cases cover the broad spectrum of health policy, planning and management of the health services system. Serves as the capstone course for health services students. Taken in the last semester on campus.

HSML 6221. TransLdrshp/HealthServDelivery. 2 Credits. Current leadership thought and competencies focusing on leadership styles, motivation, change management, innovation, creativity, emotional intelligence, organizational learning, and corporate culture. Prerequisite: HSML 6203.

HSML 6222. GroupLdrship&TeamFacilitation. 2 Credits. Applies management and leadership theory to small groups, e.g. committees, patient care teams, process improvement groups, task forces, etc. Methods to establish, organize, develop, and manage teams for problem-solving. Students are assigned to interdisciplinary teams as facilitators and receive feedback on their performance. Part of medical Center’s service learning program—ISOCOPES (Interdisciplinary Student Community-Oriented Prevention Enhancement Service). Prerequisites: HSML 6204, 6212 or equivalent.

HSML 6231. Management-Acute Care Hospital. 2 Credits. Organizing and managing acute care hospitals. Relationships and procedures of clinical, support, and administrative departments. Process analyses and applications of the Deming method of continuous quality improvement. Requirements of the Joint Commission on Accreditation of Healthcare Organizations. Prerequisite: HSML 6202, 6204, and 6209 or instructor’s permission.

HSML 6232. Institution & Systems Mgt Apps. 2 Credits. Readings and guest speakers. Focus on management theory applied in freestanding and multi-institutional health services units. Lessons learned by health services executives are shown through vignettes and presentation of experiences. Seminar Format. Prerequisites: HSML 6202 and 6203, or instructor’s permission.

HSML 6233. Delivery-Behav Health Services. 2 Credits. Study of the organizations and systems to deliver behavioral health services; emphasis on organizing, managing, and financing treatment and rehabilitation facilities. Prerequisites: HSML 6202, 6204, and 6209.


HSML 6236. Aging&Disability:Needs&Srvcs. 3 Credits. Problems of aging and disabilities including social, psychological, biological, economic, and health services needs. Theory and research explore attitudes and behaviors based on contact with older and/or disabled persons. Delivery of informal and social services to aged and disabled persons.

HSML 6237. Managing/SkilledNursngFacility. 3 Credits. Organizing, financing, and managing the skilled nursing facility. Determining residents’ needs and developing appropriate services. Accreditation Standards. Government regulations and licensing requirements. Prerequisites: HSML 6202, 6204, 6209, and 6236.

HSML 6238. Ambulatory Care Management. 2 Credits. Organizing and managing ambulatory care. Models, financing, institutional affiliations, estimating and planning for ambulatory care, and using medical group practice as part of comprehensive services delivery. Prerequisites: HSML 6202, 6204, and 6209.

HSML 6239. Managed Care. 2 Credits. Health maintenance organizations (HMOs), preferred provider organizations (PPOs), and utilization management (UM) in fee-for-service plans. Formation, organization, contractual arrangements, and medical management of managed care regarding costs, utilization, quality, and access are analyzed from the perspectives of managed care organizations, employers, providers, and public policy. Role of government in managed care, competition and marketing of managed care plans, and relationships between plans and providers. Efficacy of managed care in public and private sectors is explored. Prerequisites: HSML 6202, 6204, and 6209.

HSML 6241. Cmpl&RiskMgt/HlthSrvcsDelivery. 2 Credits. Application of concepts and techniques for organizing and implementing compliance, risk management, and patient safety programs within the context of quality and performance improvement. Emphasis on organizational values as a condition to success. Recent compliance requirements will be addressed (e.g., HIPAA). Prerequisites: HSML 6202 and 6203, or equivalent.

HSML 6244. SupplyChainMgt/HealthServices. 2 Credits. Theory and application of distribution management of materials, services, and information in health services organizations. Suppliers, inventory control, negotiating and managing contracts, joint and shared purchasing. Prerequisites: HSML 6204 and 6206.

HSML 6245. Disaster Management for Healthcare Organizations. 2 Credits. The role and importance of healthcare organizations in all four phases of the disaster management life cycle (i.e, preparedness, mitigations, response, and recovery).

HSML 6246. Service Line & Project Mgt. 2 Credits. Theory and application of management science techniques to manage and improve effectiveness of service lines, programs, and projects in health services. Business case development, planning, project management tools, and program evaluation. Prerequisite: HSML 6204.

HSML 6247. Consulting in Health Care. 2 Credits. Theory and practice of healthcare consulting – what it is, how it is practiced, how it operates as a business, and concepts of “best practices.” Prerequisites: HSML 6202 and 6203, or permission of the instructor.
HSML 6254. Sem: Ethics-Health Services Mgt. 2 Credits.
Managerial implications of ethical issues in health services delivery: administrative and institutional ethics; professional codes; conflicts of interest, impaired professionals, end-of-life decisions, experimentation, and new technology; resource allocation.

HSML 6255. Leadership and Ethics. 1.5 Credit.
Using the MBTI, students determine their leadership style and practice the skills of effective leadership. Consideration of ethical principles and practices and how those practices are used by leaders. Restricted to For students in the Executive Master of Health Administration degree program.

HSML 6258. Health System Analysis. 3 Credits.
For MHA@GW students, a concentrated on-site study of either an exemplary health system in the United States or the national health system of another country. The objective is to use critical analysis to examine and assess the structure, function, and operations of the system. Restricted to For students in the Executive Master of Health Administration degree program. Prerequisites: HSML 6255.

HSML 6263. Health Services Financial Mgt. 2 Credits.
Economic concepts and the role of government and public health programs. Areas of focus include health services financing, reimbursement, and current issues related to changes in the health care system.

HSML 6264. Healthcare Mgmt & Strategy. 5 Credits.
This course provides a detailed examination of the core principles of management and strategy that are required by persons holding management and leadership roles in healthcare delivery organizations.

HSML 6265. Medical Informatics and Decision Management. 5 Credits.
Fundamental principles and concepts of healthcare informatics and decision management, with a primary focus on clinical applications within the framework of improving quality, productivity, and satisfaction. Taught online. Restricted to Students in the Executive MHA Cohort only. Prerequisites: HSML 6264.

HSML 6266. Healthcare Financial Management. 5 Credits.
The financial operations of health care organizations, including financial reporting, cost management, sources of revenue, and budgeting. Restricted to Restricted to Degree 149, Major 1243.

HSML 6267. Community Engagement. 5 Credits.
Examination of how healthcare organizations engage with, affect, and are affected by their surrounding communities; complex relationships of community health, public health, and population health. Application of analytical frameworks to research and performance of practical tasks. Restricted to Restricted to Degree 149, Major 1243.

HSML 6268. Health Economics & Quantitative Methods. 5 Credits.
A multidisciplinary course designed around two important and closely related components: quantitative methods; and the key health economics concepts, applications, and tools relevant to health care managers who are seeking to better understand, respond to, and influence a constantly evolving health care marketplace. Restricted to For students in the executive MHA program. Prerequisites: HSML 6264, HSML 6265, HSML 6266, HSML 6267.

HSML 6269. Quality and Performance Improvement. 5 Credits.
Theory of quality and performance improvement in health services organizations and systems. Emphasis on the Deming method of continuous quality improvement (CQI): Lean; Six Sigma; IHI quality improvement program; Baldrige criteria; patient safety; and quality tools. Restricted to Limited to Master of Health Administration degree students. Prerequisites: HSML 6268.

HSML 6270. Research-Health Services Admin. 2,3 Credits.
Field research. Primarily for advanced students; open to others with consent of instructor. May be repeated for credit.

HSML 6271. Field Problem Studies. 3 Credits.
Work experience guided by a qualified preceptor on selected management and planning issues and problems occurring in health services facilities, programs, and agencies. Primarily for advanced master’s and doctoral students; open to other students by arrangement. May be repeated for credit.

HSML 6273. Residency. 3 Credits.
Work experience guided by a qualified preceptor; periodic written progress reports and a written major report or selected field projects as required.

HSML 6274. Residency. 3 Credits.
Work experience guided by a qualified preceptor; periodic written progress reports and a written major report or selected field projects as required.

HSML 6275. Residency. 3 Credits.
Work experience guided by a qualified preceptor; periodic written progress reports and a written major report or selected field projects as required.

HSML 6285. Readings-Health Services Mgt. 3 Credits.
Supervised readings in special areas of health services management. Primarily for advanced students; open to others by arrangement. May be repeated for credit.

HSML 6286. Readings-Health Services Mgt. 3 Credits.
Supervised readings in special areas of health services management. Primarily for advanced students; open to others by arrangement. May be repeated for credit.

HSML 6299. Topics in HSML. 1-3 Credits.
Experimental offering; new course topics and teaching methods. May be repeated for credit.