SCHOOL OF BUSINESS

Dean  L.A. Livingstone
Vice Dean  J. Spencer
Associate Deans  R. Achrol (Interim), G. Jabbour, V. Perry (Interim)

First organized as the School of Government in 1928, the School of Business (http://www.business.gwu.edu) has been responsible for the professional development of individuals assuming leadership roles in society. The School has eight departments—Accountancy, Decision Sciences, Finance, Information Systems and Technology Management, International Business, Management, Marketing, and Strategic Management and Public Policy. The use of a multidisciplinary approach in educational programming helps prepare both the generalist and specialist for professional careers in today’s complex, organizational society.

The School of Business is a member of AACSB International—The Association to Advance Collegiate Schools of Business (http://www.aacsb.edu), and the undergraduate and graduate programs in business administration and accounting are accredited by the Association.

Mission Statement
The mission of The George Washington University School of Business is to have a lasting intellectual impact by offering quality education through innovative programs that provide theoretical frameworks and real-world learning experiences; engaging in rigorous scholarship that advances knowledge in the management of organizations in the global environment; and contributing as a local, national, and global citizen. The School accomplishes this within a community built upon respect, integrity, and active engagement.

Vision
The George Washington University School of Business will set itself apart as a thought leader at the intersection of the private, public, and nonprofit sectors. It will be recognized for advancing knowledge on the role of organizations in the global arena. Its graduates will possess the multidisciplinary knowledge, critical-thinking skills, and ethical standards to make a positive impact on economies and societies.

Strategic Goals
The School of Business’s strategic goals address three areas that translate the School’s mission into specific strategies, programs, and initiatives. The School aspires to enhance its reputation and prestige among internal and external stakeholders through recognition, accreditation, and rankings.

Educational Goal
The School of Business offers a distinctive educational experience to prepare global business leaders through a portfolio of niche programs that emphasize academic rigor, learning outcomes, and teaching excellence in both delivery and content.

Intellectual Contribution Goal
The School of Business engages in scholarly research that contributes to the creation of knowledge for improving the management and performance of organizations.

Service and Outreach Goal
The School of Business engages as citizen-leaders in the communities of which it is a part.

REGULATIONS
• Undergraduate Programs (p. 1)
• Graduate Programs (p. 2)

Undergraduate Programs
The School offers programs leading to the degrees of Bachelor of Accountancy, Bachelor of Business Administration, and Bachelor of Science. The programs include foundation knowledge for business in accounting, economics, mathematics, and statistics. Curricula are designed to provide perspectives on ethical and global issues, the influence of political, social, legal and regulatory, environmental, and technological issues, and the impact of demographic diversity on organizations. A Bachelor of Business Administration student selects a field of concentration from among accountancy; business analytics; business economics and public policy; finance; information systems and technology management; innovation and entrepreneurship; international business; marketing; sport, event, and hospitality management; or, with faculty approval, may structure an individualized field of concentration reflecting a specific interest in management. Additionally, a minor in non-business field is required. The Bachelor of Science integrates the University’s emphasis on interdisciplinary study at the undergraduate level by requiring one major in the School of Business and a second major in a non-business field.

Advising
Students entering the School of Business are assigned a professional academic advisor who advises them through graduation. The GWSB Advising Center (http://business.gwu.edu/ugrad/advising-center) staff empower students to take ownership of, and responsibility for, their educational experiences. Students partner with advisors to successfully navigate their academic careers through conversations that range from understanding University and School requirements, exploring degree and major possibilities, overcoming academic challenges, setting goals, and finding appropriate campus resources.

Students should meet with their GWSB advisor each semester to ensure that they remain on track for fulfilling all degree requirements. Students are also encouraged to build a support system that ensures academic success. Professors, faculty mentors, professional advisors, tutors, and/or
counselors should be part of that support system. Assistance
is also available through the Division of Student Affairs
(http://students.gwu.edu), Mental Health Services (http://
counselingcenter.gwu.edu), Multicultural Student Services
Center (http://gwired.gwu.edu/mssc?url=mssc), International
Services Office (http://internationalservices.gwu.edu), and
Writing Center (http://writingprogram.gwu.edu/writing-center).

Scholarship Requirements
A student must have the following to graduate:

1. a minimum of 120 credits;
2. an overall grade-point average of at least 2.0; and
3. a grade-point average of at least 2.0 in all required upper-
division B.B.A., B.Accy., or B.S. courses and concentration-
related courses (the major field grade-point average).

All courses taken at GW are included in the overall grade-point
average calculation. Elective courses in or out of the School of
Business cannot be used as substitutes for required courses in
the calculation of the major field grade-point average.

Academic Standing
Rules governing academic probation and suspension, described
under University Regulations, are applicable to
undergraduate students at the School of Business. In addition, students are required to maintain a 2.0 grade-point average in
their business core and major/concentration courses. Students who do not meet these requirements will be placed on
academic probation or may be academically suspended from
the University.

Undergraduate Policies
Pass/No Pass Option—A junior or senior who has a cumulative grade-point average of 2.5 or better may, with
approval of the instructor, the advisor, and the director of
the Advising Center, take one upper-level non-business or
unrestricted elective a semester and receive a grade of P,
Pass, or NP, No Pass, which will be recorded on the student's
transcript but will not be reflected in the grade-point average.
No student will be allowed to take more than four pass/no pass courses, with a limit of one per semester. Under no
circumstances may a student change from pass/no pass status
to graded status, or vice versa, after the last date to withdraw
from a course. Required courses (including WID courses) may
not be taken on the pass/no pass basis. A transfer student may
not choose this option until the second semester of enrollment
in the University.

Incomplete Grades—Conditions under which the
symbol I (Incomplete) may be assigned are described under
University Regulations. In the School of Business, the conditions
for granting a notation of I should be documented by a written
contract between the faculty member and the student; this
Incomplete Contract can be found on the GWSB Advising
Center website (http://business.gwu.edu/ugrad/advising-
center). These contracts are kept in the student’s file in the
Advising Center.

Independent Study—A junior or senior of demonstrated
capacity, with a special interest in the subject matter of a
course, may be permitted to undertake study under the
personal direction of a regular, full-time member of the faculty,
in accordance with the rules of the appropriate department.
Credit under this plan is limited to the specific credits normally
allowed when a course is taken on a class basis. A petition
outlining the student’s specific study plan must be submitted to
the director of the Advising Center (http://business.gwu.edu/
ugrad/advising-center) prior to beginning any independent
study. Generally, a maximum of two independent studies in two
separate semesters is permitted.

Concentration Regulations—A student may pursue up to
two concentrations in the B.B.A. Degree. When double
counting courses between concentrations (and other degree
requirements such as the minor), each concentration must
have at least four unique courses. Additionally, the maximum
number of credits may transfer into each concentration,
including study abroad credits, is two courses (six credits).

Signature Courses—Signature courses for the School of
Business undergraduate degrees must be taken in residence
at GW. These courses include BADM 1001 and 1002 First
Year Development Program; BADM 1003 Transfer Student
Development Course; BADM 1004 Age of Globalization; BADM
2001W Markets and Politics; BADM 3001 Career Management
Strategy; and BADM 4101 Business Law and Ethics.

Graduate Programs
Entrance Requirements
To be considered for admission, applicants must present
a bachelor’s degree from a regionally accredited college
or university. Admission to master’s programs is highly
competitive. Previous academic history, performance on the
applicable entrance examination, letters of recommendation,
motivation and aptitude to do graduate-level work, and
professional experience are all taken into consideration.

Applicants for admission to programs leading to the Master
of Business Administration, Master of Accountancy, Master of
Science in Finance, and Master of Tourism Administration must
submit scores on the Graduate Management Admission Test
or the Graduate Record Examination. Test scores that are more
than five years old are not accepted for admissions review.

English Language Requirements for
International Students
Applicants who are not citizens of countries where English
is the official language or who do not hold a degree
from a regionally accredited U.S. institution of higher
learning are required to submit scores from the Test of
English as a Foreign Language (TOEFL), the academic
International English Language Testing System (IELTS),
or the Pearson Test of English-Academic (PTE). Specified possible exemptions from this policy can be found at graduate.admissions.gwu.edu/english-language-requirements (http://graduate.admissions.gwu.edu/english-language-requirements).

The Master of Science in Finance program requires a minimum score of 550 paper-based or 80 Internet-based on the TOEFL, or an overall band score of 6.5 on the IELTS with no individual band score below 5.5. All other School of Business graduate degree programs require a minimum TOEFL score of 600 paper-based or 100 Internet-based, or an overall band score of 7.0 on the IELTS with no individual band score below 6.0, or a score of 68 on the PTE. In some instances, an interview will be required of applicants.

Applicants for graduate teaching assistantships must have a minimum score of 600 paper-based or 100 Internet-based on the TOEFL, an overall band score of 7.0 on the IELTS with no individual band score below 6.0, or a score of 68 on the PTE.

Students with the following English language test scores are exempt from taking English for Academic Purposes (EAP) courses: TOEFL, 600 paper-based or 100 Internet-based; IELTS, overall band score of 7.0 with no individual band score below 6.0; PTE, 68. Students with test scores below these minimums must register for an EAP course during their first semester. Students assigned EAP courses should anticipate additional tuition expenses as well as a possible extended period of time required to complete their degree program. EAP courses do not count toward degree requirements.

Transfer Within the School
Currently enrolled students wishing to transfer from one graduate degree program to another within the School must complete a new application for admission through the appropriate degree program office. Applicants for transfer are subject to requirements in effect at the time of transfer. In addition, students must submit all required credentials no later than the established completion dates for the term for which the transfer is requested. Students must be in good academic standing (3.0 grade-point average) for transfer consideration.

Readmission
A student who withdraws, is suspended, or is otherwise absent without authorization from the University for one semester or more must make formal application for readmission to the director of the student’s degree program and resubmit all supporting credentials including transcripts from previous schools attended, including George Washington University, and entrance examination scores. If readmitted, the student is subject to the rules and regulations in force at the time of return. If the student has attended one or more regionally accredited colleges or universities during absence from the University, complete official transcripts must accompany the application for readmission.

The application fee is waived for a student applying for readmission who was registered as a degree candidate at the time of last registration at the University and has not since registered at another college or university.

General Requirements
All students must complete the prescribed minimum number of credits of graduate course work. A maximum of 6 credits of graduate course work may be approved for transfer to the School of Business from enrollment at GW in nondegree status or from another degree-granting school of this University, or another regionally accredited college or university under the following conditions: The course work must be approved as part of the student’s program of studies; it must not have been applied to the completion of requirements for another degree, it must be at the graduate level, it must have been taken within the two years prior to acceptance into the program, and the student must have received a grade of B or better. A transcript and description of the course work must be on file before the petition can be considered. Should advanced standing be granted, the credit will count but not the grade.

Students who enroll in course work at a School of Business exchange partner institution while enrolled in a GWSB degree program may transfer a maximum of 12 credits from the partner institution after participation in an official exchange program. Such credits do not count toward the 6-credit maximum transfer restriction. Exchange partners must have an established Memorandum of Understanding with the School of Business. Course work must be approved as part of the student’s program of study; it must be at the graduate level and must meet the GWSB program’s grade requirements for transfer credit. For additional information, contact the Office for Global and Experiential Education.

Master’s degrees are awarded by vote of the Faculty on completion of the required course work and completion of an acceptable thesis (if one is elected) in the chosen degree or field of concentration.

Although work counted toward a bachelor’s degree may not be counted toward a master’s degree, a student who has completed the equivalent of a Master of Accountancy or Master of Business Administration core prerequisite course with a grade of B or better as part of the bachelor’s degree program may request a waiver of that course at the master’s level. A grade of B or better is required to waive remaining core prerequisite courses on the basis of equivalent graduate-level courses completed at GW or another AACSB-accredited college or university prior to admission to the program. All courses presented for waiver consideration must have been taken within five years prior to the first semester of enrollment into the program. Students should contact their degree program director for specific waiver criteria and deadlines for requesting waivers.

A full-time student may register for a minimum of 9 to a maximum of 15 credits each semester and 6 credits each
summer session (the maximum is 18 for full-time M.B.A. students). All work for a master’s degree must be completed in five years.

Students who expect to continue studies for a doctoral degree after receiving the master’s degree should ask for assistance in planning their programs of study.

No credit is granted for work done in absentia or without formal instruction, except for supervised field experience, independent study, and the thesis, which may be completed in absentia with the permission of the department, designated faculty advisor, or committee concerned.

Independent Study Plan
A graduate student of demonstrated capacity, with a special interest in the subject matter of a course, may be permitted to undertake study under the personal direction of an instructor, in accordance with the rules of the appropriate department. Credit under this plan is limited to the specific credits normally allowed when a course is taken on a class basis. A petition outlining the student’s specific study plan must be submitted to the student’s degree program director prior to beginning any independent study. The student may petition to complete a maximum of two independent studies in two separate semesters.

Students from Other Schools Within the University
Degree candidates from other schools of the University cannot register for more than 12 credits from the Master of Accountancy, Master of Science in Finance, or Master of Business Administration degree programs.

Scholarship Requirements
The University’s general scholarship requirements, including information on grades and computing the grade-point average, appear under University Regulations in this Bulletin. A minimum grade-point average of 3.0 must be maintained and is required for award of a graduate degree. All graduate courses and undergraduate courses taken for formal instruction, except for supervised field experience, independent study, and the thesis, which may be completed in absentia with the permission of the department, designated faculty advisor, or committee concerned.

Probation
A student whose grade-point average falls below 3.0 at any point after completing 9 credits will be placed on probation. This probation extends through the period in which the student next attempts up to 12 credits of work, including prescribed courses. A student’s program may be restricted by the program director if deemed necessary. During this period, the student’s performance will be monitored to determine suitability for continued study. A student who fails to raise the cumulative grade-point average to 3.0 or better during the period of probation will be suspended. Incomplete grades and grades of F are not allowed during the probation period and are grounds for automatic suspension. A student who is subject to probation for a second time at any point during the program is automatically suspended and subsequent readmission will be denied.

Grade of F
A master’s degree candidate who receives a grade of F is required to present cause, for consideration by the director of the student’s degree program, as to why continued study should be permitted. Once a grade of F is earned in a core, required, or elective course, it remains a part of the student’s permanent record and is calculated into the grade-point average. A master’s degree candidate given the grade of F in a core or other required course, and permitted to continue in graduate studies, must repeat the course and achieve at least the grade of B. If the grade earned is below B, the student will be denied further registration as a degree candidate.

Suspension
A graduate student who does not meet the conditions of probation (see above) will be suspended. A student who is suspended or withdraws under these conditions may apply for readmission after the lapse of one semester except when suspended a second time. An outstanding Incomplete grade at the time of suspension will become an F. To be readmitted the student must submit evidence that indicates academic success if readmitted. A student so readmitted will continue on academic probation and must achieve a minimum grade-point average of 3.5 in the next 12 credits of graduate study. Should the student fail to achieve this minimum grade-point average, a second suspension will result and subsequent readmission will be denied.

Incompletes
Conditions under which the symbol I (Incomplete) may be assigned and changed are described under University Regulations. The symbol I must be changed by a date agreed on by the instructor and the student but usually no later than the last day of the examination period within one calendar year for the fall, spring or summer semester in which the symbol I is assigned. An Incomplete that is not changed within this period automatically becomes an IF, at which time a student is placed on F-Probation (see Grade of F above). In cases of well-documented extenuating circumstances, an instructor and a student may jointly petition the director of the student’s degree program for additional time in which to complete the work of the course. Such petitions should be submitted within the same period. The symbol of I cannot be changed by reregistering for the course here or by taking its equivalent elsewhere. Upon submission of the assigned grade, the I is removed from the transcript.

Withdrawing From a Course
The School of Business requires that students requesting to withdraw from a course after the eighth week of classes (or after the fourth week for modules) must present a petition to the dean and receive written permission. The student must
be passing the class and obtain the written approval of the instructor. If approved, a W (Authorized Withdrawal) will appear on the transcript. Tuition will not be refunded.

Thesis
Students contemplating doctoral study are strongly urged to include the thesis as an elective in their master’s program. The thesis subject should be selected as early as possible to permit effective integration with the course work.

The subject must be approved by the professor in charge of the student’s field. The thesis in its final form must have the approval of the professor in charge. All theses must be submitted electronically and meet the formatting and other requirements set forth on line at GW’s Electronic Theses and Dissertations Submission website (http://library.gwu.edu/etds)

Payment of tuition for the thesis entitles the candidate, during the semesters in which registered for thesis seminar and/or thesis research, to the advice and direction of the member of the faculty under whom the thesis is to be written. In case a thesis is unfinished, additional time is granted. The student must, however, be enrolled continuously in the program. If the preparation of the thesis extends more than three semesters beyond the date registered for thesis research, the student must register for the entire required thesis credits again and pay additional tuition.

UNDERGRADUATE

Bachelor's programs
- Bachelor of Accountancy (http://bulletin.gwu.edu/archives/2015-2016/business/undergraduate-programs/accountancy)
- Bachelor of Business Administration (http://bulletin.gwu.edu/archives/2015-2016/business/undergraduate-programs/business-administration)
  - concentration in accountancy (http://bulletin.gwu.edu/archives/2015-2016/business/undergraduate-programs/business-administration/accountancy)
- concentration in information systems (http://bulletin.gwu.edu/archives/2015-2016/business/undergraduate-programs/business-administration/information-systems)
- concentration in marketing (http://bulletin.gwu.edu/archives/2015-2016/business/undergraduate-programs/business-administration/marketing)
- concentration in individualized field (http://bulletin.gwu.edu/archives/2015-2016/business/undergraduate-programs/business-administration/individualized)

- Bachelor of Science with a major in finance (http://bulletin.gwu.edu/archives/2015-2016/business/undergraduate-programs/finance)
- Dual degree programs (http://bulletin.gwu.edu/archives/2015-2016/business/undergraduate-programs/dual)

Minor

GRADUATE

Master's programs
- Master of Accountancy (http://bulletin.gwu.edu/archives/2015-2016/business/accountancy/macc)
- Master of Science in Business Analytics (http://bulletin.gwu.edu/archives/2015-2016/business/decision-science/ms-business-analytics)
- Master of Science in Finance (http://bulletin.gwu.edu/archives/2015-2016/business/finance/ms)
- Master of Science in Information Systems Technology (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/information-systems-technology-ms)
- Master of Science in Government Contracts (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/government-contracts-ms)
- Master of Science in Project Management (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/project-management-ms)
- Master of Tourism Administration (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/tourism-administration)
Masters of Business Administration programs

- Global Master of Business Administration (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/global-business-administration-ma)
- Healthcare Master of Business Administration (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/healthcare-business-administration-ma)
- Professional Master of Business Administration (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/professional-business-administration-ma)
- World Executive Master of Business Administration (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/world-executive-business-administration-ma)

Joint Degree Programs

- Joint Master of Business Administration/Juris Doctor with the Law School (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/special-programs)
- Joint Master of Business Administration/Master of Arts with a focus on international business with the Elliott School of International Affairs (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/special-programs)
- Joint Master of Business Administration/Master of Science in Finance (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/special-programs)
- Joint Master of Business Administration/Master of Science in Project Management (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/special-programs)

Doctoral program

- Doctor of Philosophy in the field of business administration (http://bulletin.gwu.edu/archives/2015-2016/business/graduate-programs/business-administration-phd)

CERTIFICATES

The School of Business Post-Master’s Graduate Certificate is designed to provide School of Business master’s degree alumni an opportunity to build upon their graduate study to keep pace with today’s business climate. Participants may undertake a 12-credit program of study in an existing School of Business field or from a series of specially designed program offerings. Further information is available from the Office of the Dean.

In addition, three graduate certificate programs of study are available in the following fields:

- Nonprofit Management: A 12-credit graduate certificate is available to current M.B.A. students.

COURSES

Explanation of Course Numbers

- Courses in the 1000s are primarily introductory undergraduate courses
- Those in the 2000–4000s are upper-division undergraduate courses that can also be taken for graduate credit with permission and additional work
- Those in the 6000s and 8000s are for master’s, doctoral, and professional-level students
- The 6000s are open to advanced undergraduate students with approval of the instructor and the dean or advising office

- Accountancy (ACCY) (http://bulletin.gwu.edu/archives/2015-2016/courses/accy)
- Business Administration (BADM) (http://bulletin.gwu.edu/archives/2015-2016/courses/badm)
- Decision Sciences (DNSC) (http://bulletin.gwu.edu/archives/2015-2016/courses/dnsc)
- Finance (FINA) (http://bulletin.gwu.edu/archives/2015-2016/courses/fina)
- Information Systems and Technology Management (ISTM) (http://bulletin.gwu.edu/archives/2015-2016/courses/ismt)
- International Business (IBUS) (http://bulletin.gwu.edu/archives/2015-2016/courses/ibus)
- Management (MGT) (http://bulletin.gwu.edu/archives/2015-2016/courses/mgt)
- Marketing (MKTG) (http://bulletin.gwu.edu/archives/2015-2016/courses/mktg)
- Master of Business Administration (MBAD) (http://bulletin.gwu.edu/archives/2015-2016/courses/mbad)
- Strategic Management and Public Policy (SMPP) (http://bulletin.gwu.edu/archives/2015-2016/courses/smpp)
- Tourism Studies (TSTD) (http://bulletin.gwu.edu/archives/2015-2016/courses/tstd)